

EIKO

WALLACE ELECTRIC COMPANY

LAMP SALES UNLIMITED, INC.
Always on.

INDUSTRIAL WAREHOUSE LED RETROFIT

55.6%
Energy Reduction

49
Fixtures Replaced

2.5 DAYS
Full Installation

Jacksonville, Florida

THE CHALLENGE

The Lights Were Fifty Years Old

49
400W Metal Halide Fixtures

61K
kWh / Year Before Retrofit

0
Adequate Light Levels

A large industrial warehouse was operating with 49 aging 400W metal halide fixtures. Poor light levels and limited visibility created daily challenges for workers throughout the facility.







Same warehouse. Same floor. Different world.

THE FIX

EiKO BAYE4 High-Bay LED

Newly launched. Built for exactly this.



Field-adjustable wattage on-site — no pre-ordering multiple SKUs.

Select color temp at the fixture. Right output, first visit.

Choose beam angle (60°/90°) to match ceiling height.

NEMA 4X IP65 NSF IK08 DLC LISTED PREMIUM

THE INSTALL

49
Fixtures

2.5 DAYS
Start to Finish

0
Disruption to Operations

The BAYE4 comes with the whip already attached—it's a seamless conversion. The mounting hooks make it easy to hang, and the on-fixture switching means if the customer isn't happy with the output, I can adjust it right there on-site. We installed all 49 fixtures in a 2.5 days.

— Brock Wallace, Wallace Electric

THE RESULT

400 Watts Down. Visibility Up.

55.6%
Energy Reduction
From 400W metal halide - 240W & 150W LED

$4,421
Saved Per Year
Est. at $0.13/kWh Florida commercial rate

5×
Longer Fixture Life
50,000+ hrs LED vs 10,000 hrs metal halide

+5
More Units Ordered
Customer added BAYE4s to an adjacent building

THE REACTION

They Hadn't Seen the Floor in Years

We're going to have to paint the floors and clean up.

— Facility Manager,
Jacksonville, FL

From headlamps and flashlights to a floor you can actually see.



THE PARTNERS

Great Results Start With Great Partners

WALLACE ELECTRIC COMPANY

ELECTRICAL CONTRACTOR

A NECA member contractor with 20+ years serving Jacksonville's commercial and industrial sector. From circuit analysis to full installation, they bring the expertise and accountability that complex projects demand.

LAMP SALES UNLIMITED, INC.
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LIGHTING DISTRIBUTOR

Serving Northeast Florida since 1984, Lamp Sales Unlimited brings 160+ combined years of lighting expertise to every project. Same-day delivery, expert consultation, and retrofitting support — Jacksonville and Orlando.

READY TO UPGRADE?

Your Facility. Better Light.

See what EiKO BAYE4 can do for your warehouse or industrial space

WALLACE ELECTRIC COMPANY

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